



**Karen H. Hyman, *APM.APMP***

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**Biography**

Karen H. Hyman serves as Director of Business Development at National Government Services, leading a team in identifying business opportunities, establishing strategies for pending procurements, and crafting winning solutions. Karen's teams boast multiple national contract wins exceeding \$200M each. She earned an undergraduate degree in computer science from North Carolina State University and a master's degree in business administration from the University of Louisville. Karen holds certifications as a Health Insurance Associate, Managed Healthcare Professional, Call Center Manager, CRM Program Manager, and APMP Practitioner; and is a Charter 100 member of the Society of Business Development Professionals.